



At Butterfield, there's no such thing as a "typical" corporate trust client. Although we have more than 70 years of experience in structuring versatile, cost effective trusts, creating the ideal solution for your company and its unique circumstances means our approach is one of customisation... always. It's a hallmark of the Butterfield way of doing business that's endured for more than 150 years, and it's the reason for the highly successful, long-lasting client relationships we've established.

### **YOURS... IN DEPTH**

Can establishing a corporate trust contribute to the success of your business? At Butterfield, we have the expertise to help you navigate the complexities of establishing and administering institutional trust structures and associated financial transactions with confidence. It's our job to stay on top of market developments and changes in trust legislation to ensure that your company is presented with the best structural and transactional options available.

Our team of experienced professionals stands ready to answer your questions and to provide you with access to the resources you need. As a full-service corporate trustee, we will take care of every aspect of managing your trust—from bookkeeping and transaction reconciliation, to liaising with investment managers, auditors, actuaries and legal counsel. We'll also draw upon our international network of specialists in the fields of banking, custody, treasury, asset management and fund administration to help make your ventures successful. We consider ourselves your partner.

### **YOURS... IN BERMUDA**

With a history of political and economic stability, and legislation that allows for appropriate levels of flexibility, confidentiality and transfer of responsibility of risk, Bermuda is the ideal domicile for your corporate trust. We've contributed to Bermuda's development as one of the most progressive and trusted financial jurisdictions in the world. And as the oldest financial institution on the island, we know Bermuda best. We have longstanding relationships with leading firms in finance, law, insurance, reinsurance and accounting that we can leverage for our customers' benefit.

### **YOURS... IN CREATING OPPORTUNITIES**

Corporate trusts can be established for many different purposes. A few examples of the different trust scenarios that we can advise you on and administer are:

**Purpose Trusts:** Established to fulfill a wholly commercial purpose rather than for a beneficiary, Purpose Trusts are flexible vehicles that can be used as part of a practical financial solution to meet your unique business needs with a high degree of confidentiality.

**Reinsurance Trusts:** Often used by captive insurers, this offshore version of the State of New York Regulation 114 trust provides an innovative way to meet requirements for letters of credit or performance bonds. Reinsurance trusts allow you to invest in a variety of instruments and can be an effective means to avoid often costly letters of credit or performance bonds.

**Collateral Trusts:** When security for performance is required, we can construct a collateral trust that enables the settlor to maintain sufficient collateral to meet agreed terms. In the reinsurance industry, we can use this approach to create special purpose vehicles including side cars and catastrophe bonds.

**Escrow Arrangements:** When multiple parties need a secure, reliable escrow solution, Butterfield is the partner of choice. We can provide the independent services necessary for holding cash and securities to ensure that a particular transaction will close after one party has fulfilled its obligations to the others. We can recommend many uses for these arrangements where the general provisions can be defined terms to which the parties agree.



# Butterfield

**Unit Trusts:** Often used as an investment vehicle in the form of hedge funds or mutual funds, unit trusts allow several parties to invest in the same assets through contributions of various sizes. We can give independent oversight to every aspect of your unit trust, including the administration and investment management of the unit trust.

**Insurance Trusts:** We can show you how individuals can invest in a global insurance policy that's written and held in trust in Bermuda. This approach is particularly useful for multinational companies and their employees, as it offers estate planning advantages and creditor protection for policyholders.

**Bond Trusts:** Multiple individuals can lend to a company through a bond trust structure. Lenders receive marketable securities issued by the trustee and the trustee holds the right to enforce repayment of the loan. This is a useful structure for protecting those with a financial interest in a company but who have little or no control over the company's day-to-day management.

**Pension and Employee Benefit Trusts:** These are effective solutions for creating a single plan that offers consistent benefits to employees, regardless of the country in which they work. Pension and employee

benefit trusts separate pension and benefit assets from those of the employer, keeping the assets off the employer's balance sheet and facilitating enhanced corporate governance. Our team administers the trust according to best practice, and monitors the performance of investments and third-party providers. Butterfield Trust (Bermuda) Limited acts as trustee for international pension plans, employee share-ownership plans, stock options trusts, executive pension plans and other forms of deferred compensation.

## YOURS... UNIQUELY

Butterfield has a long history of effectively serving the needs of corporate clients, particularly in the area of trust. It's this experience that has provided us with the insight and expertise we bring to bear in creating efficient trust-based solutions for a variety of corporate and institutional needs.

The first step is the simplest... a conversation. Let's discuss how we can best put our knowledge to work for you.

### Contact Information

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